

Japan – An abundance of Learning Experiences

Books emerging from the West, such as “The machine that changed the World” , “lean Thinking” and “The Toyota Way”, have made considerable effort to capture knowledge about the world’s best practices that emerged from Japan.

Japan is the home of ‘operational excellence’. Management practices pioneered there are recognized as the world’s best as per findings of a published, five-year detailed research study conducted by scholars from America.



The knowledge is easily available, but what is missing is “profound knowledge”. Dr. Deming, the great guru of Quality always cautioned against the use of knowledge - “Knowledge is by itself dangerous; you need profound knowledge”



A well guided educational study tour to Toyota and other world-class Japanese companies along with team based and individual learning exercises in Japan, provides an opportunity to begin ascending from mere knowledge to ‘profound knowledge’



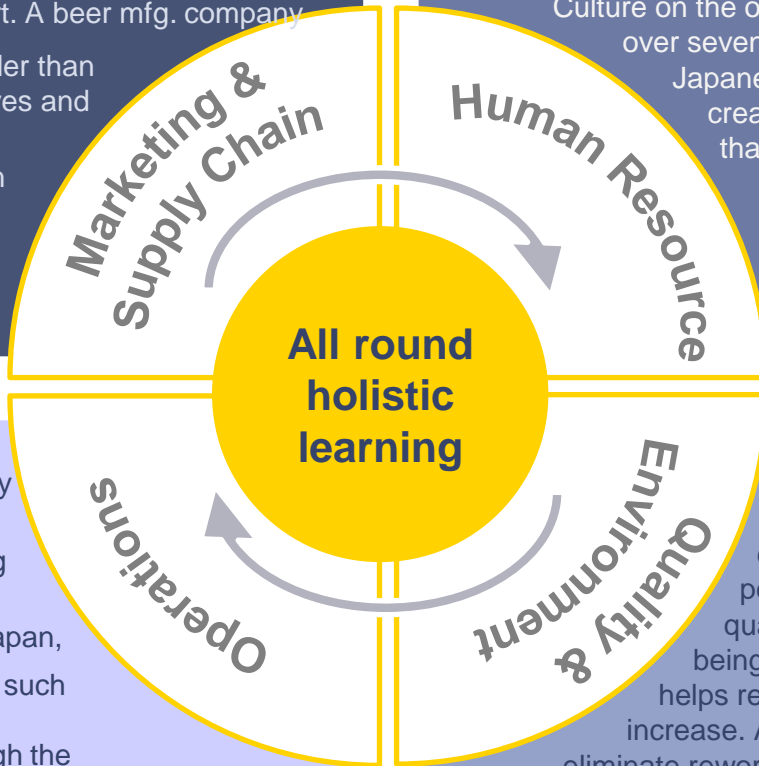
The learning opportunities through the executive development tour is not restricted to understanding world class practices in operations alone. An interesting element of the companies of visit and the experts' guidance is...

▶ An important principle of marketing is to constantly innovate! Companies choose innovation in product and align other functions to support. A beer mfg. company offered beer not older than 4 days on the shelves and strengthened their supply chain in order to make sure that the customer drinks only 'fresh' beer

▶ It is only a matter of a few months for competitors to replicate the product of a company, however unique it may be. Culture on the other hand is said to take over seven years to replicate. The Japanese companies have created a unique culture that has intrigued the world for decades. A unique and one of the most effective tool for people development tool - *Genchi gembutsu*

▶ Operational excellence is widely prevalent in both manufacturing as well as in the service sector in Japan, A glimpse of many such instances will be experienced through the company visits, training sessions and exposures planned out during the tour

▶ Japanese companies, realized early that contrary to the popular belief, improving quality or being environment friendly, helps reduce costs, rather than increase. A regular practice is to eliminate rework ensuring right quality in first attempt - implies high productivity. Likewise, zero emission, companies simply operate at 100% yield on the input material



Key highlights of the Executive Development Tour...

- ▶ Site visits & debriefing of the experience
- ▶ A first hand experience of world class best practices in different industries and organizations and innovation being part of organization culture



- ▶ GDs and interactions with experts and fellow executives during orientation sessions, bus tours and joint dinners
- ▶ Home stay with Japanese family to get a closer look at the rich Japanese culture*



- ▶ A profound understanding of the transformational techniques
- ▶ Networking opportunity with fellow leaders and executives
- ▶ Preview of how result oriented organizations control deliverables
- ▶ Experience of team learning based activities



* Home Stay is not part of itinerary or cost provided in this brochure. Participants interested would be required to give an early confirmation separately



Illustrative Itinerary & Visit Details

Day	Date	Morning	Afternoon	City
1	Day 1	(arrive at Narita Airport, evening)		Tokyo-1
2	Day 2	(Orientation)	<Visit-1> Company	Tokyo-2
3	Day 3	<Visit-2> Small & Medium Scale Company	<Visit-3> Company	Tokyo-3
4	Day 4	(Move to Nagoya)	<Visit-4> Company	Nagoya-1
5	Day 5	<Visit-5> Medium Scale Company		Nagoya-2
6	Day 6	<Visit-6> Company	(Review)	Nagoya-3
7	Day 7	(Leave for India from Centrea Aiport, morning)		

- ▶ Dates for the tour are: Yet to be frozen.

Fees Per participant: 425,000* Yen

- ▶ Fees includes the following:
 - ▶ Accommodation from Sunday night to Saturday morning
 - ▶ Breakfast on all days and two packed lunches between company visits
 - ▶ Internal transport for all days by chartered bus
 - ▶ Travel by Shinkansen (Japanese bullet train) from Tokyo to Nagoya
 - ▶ Training / reference material, orientation sessions, coordinators and translators
- ▶ The fees charged do not include:
 - ▶ Dinner on all days except one – we leave out dinner deliberately because of differing tastes and preferences.
 - ▶ Lunch except where specified
 - ▶ Airfare of travel to Japan and return



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- ▶ Expected companies / industries to be covered during the tour are:
 - ▶ Toyota Motor Corporation
 - ▶ Asahi Breweries
 - ▶ Denso
 - ▶ Modular construction
 - ▶ Nippon Steel
 - ▶ Mitsubishi Electric
 - ▶ Retail
 - ▶ Supply Chain



General Term & Conditions

- ▶ All arrangements above are tentative and we may be compelled to cancel or reschedule some of the companies at last moment in case they do so
- ▶ There is a limit to number of entries, hence early confirmations with advance payment would be given priority
- ▶ To facilitate the travel planning participants will receive a detailed agenda for the program 2-3 weeks before the tour start date
- ▶ Participants will also be taken through an orientation session for enabling them to take the maximum gain from the tour
- ▶ ACT reserves the right to exclude competitors in case of any objections raised from host companies
- ▶ Taking pictures during the company visits is normally not allowed, unless permitted by the host companies.
- ▶ Getting a travel insurance is compulsory

Cancellation Policy

- ▶ Written cancellation shall be accepted without penalty up to 45 days prior to the event start date
- ▶ Any cancellation received between 30 to 45 days prior to the start date will result in a forfeiture of half of the participation fee
- ▶ In case cancellation received less than 30 days of start date, 25 % of trip amount would be refunded.

Fees & Payment Terms

- ▶ Fees includes the following:
 - ▶ Invitation letter for 15 days single VISA will be issued by ACT (Japan)
 - ▶ Accommodation from Wednesday night to Thursday morning
 - ▶ Breakfast on all days
 - ▶ Internal transport for all days and transport between airports and hotels
 - ▶ Travel by Shinkansen (Japanese bullet train) from Tokyo to Nagoya
 - ▶ Training / reference material, orientation sessions, coordinators and translators
- ▶ The fees charged do not include:
 - ▶ Dinner on all days – we leave out dinner deliberately because of differing tastes and preferences.
 - ▶ Lunch except when time between morning visit and afternoon visit is not enough, packed lunch will be provided
 - ▶ Domestic transports in India, airfare, insurance, visa processing of travel to Japan and return
 - ▶ Other incidentals (telephone calls, additional drinks, laundry, Site seeing / shopping etc.)
- ▶ Upon receipt of registration forms, participants will be sent a confirmation letter, and an invoice for remittance
- ▶ All payments shall be made at least 75 days in advance
- ▶ The payment can be made through DD/ Cheque or NEFT. Relevant details shall be provided along with the confirmation letter.



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Registration Form

- ▶ I would like to register for the Japan Executive Development Tour 201x.

S. No.	Delegate Name	Designation	Email ID	Mobile No.

Brief Profile of Delegates:

▶ 1st Delegate:

▶ 2nd Delegate:

▶ 3rd Delegate:

Organization: _____

Address: _____

City: _____ Pincode: _____ Tel. _____

Dr. G

- ▶ Dr. Shrinivas Gondhalekar
- ▶ Consulting in 'Lean & Beyond' over 15 years in over 25 countries across the world
- ▶ Only PhD in subject of 'Kaizen', globally
- ▶ Author of book on 'Differential Diagnosis
- ▶ Worked in oleo-chemical company 15 years
- ▶ Dean (Operations) at Welingkar Institute of Management in Mumbai, India
- ▶ Conducts industrial tours to Japan annually



Qualification:

- ▶ Chemical Engineering and Ph D from IIT (Indian Institute of Technology) Bombay
- ▶ Masters in Industrial Engineering
- ▶ Trained by AOTS (Association for Overseas Technical Scholarship) and APO (Asian Productivity Organization) in Japan



Nishi Podhar

- ▶ A competent professional with 8 years of experience in implementing Lean, Problem Solving & Performance Improvement tools in companies in India, as well as countries like UK, Switzerland, Sweden, and Czech Republic
- ▶ Trained under eminent industry and consultancy experts like Masaaki Imai Sensei – author of several best sellers like 'Gemba Kaizen', Dr. Gondhalekar – author of best seller 'Chronicles of a Quality Detective'
- ▶ Visited, observed & learnt the practical implementation of Japanese techniques at Toyota Motor Corporation.
- ▶ Instrumental in designing and conducting a Management Development Program (MDP) for Welingkar Institute, Mumbai in "Lean Operations Management" a certificate course for a major MNC
- ▶ Consulting & industry experience in companies like Ernst & Young Pvt. Ltd as Sr. Consultant in Advisory, Kansai Nerolac Paints Limited, as Manager – Corp. Mfg. Excellence and Kanzen Institute Asia Pacific Pvt. Ltd as consultant



About Altius Consulting Team

- ▶ ACT is a management consulting firm offering various advisory services to companies in India and overseas. ACT offers unique synergy of analytical skills, industrial insights and management consulting experience to its clients
- ▶ Our expertise lies in the areas of:
 - *Lean Six sigma implementation*
 - *Business planning & Growth strategy*
 - *Total productive maintenance*
 - *Equipment Reliability Maintenance*
 - *Costing & integrated financial models*
 - *Annual budgetary activities*
- ▶ Our consulting methodology is inspired by the holistic Japanese *Gemba* based philosophy of speedy diagnosis and implementation of best practices

For more details contact:

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Altius Consulting Team

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